



Junior Sales Manager (f/m/d)

We at The Ego Company GmbH believe that everyone has the right to manage and protect their own personal information. That's why we need YOU - a competent and passionate Junior Sales Manager - to help us achieve our goal: the creation of a revolutionary new digital identity management app: myEGO.

Your responsibilities

As Junior Sales Manager you will support your colleagues in sales and marketing, especially in the acquisition process:

- Research and identification of potential new customers
- Support in customer acquisition from the initial telephone contact to the successful conclusion of a contract
- Establishing contacts and customer service in the B2B sector
- Preparation and follow-up of contacts and contracts
- Maintenance of our CRM system and regular reporting
- Support with business development projects and sales appointments

Your profile

- Completed studies in economics or information technology
- First experiences in customer contact and acquisition
- Analytical thinking and solution-oriented action
- Convincing and empathetic charisma in discussions with potential international and national customers
- Openness to new ideas and agile working methods in a lively start-up
- Enthusiasm for the product myEGO and the topic of digital identity
- Very good knowledge of German and English

Your benefits with myEGO

- Open-minded and dynamic start-up with flat hierarchies
- Agile working method and home office possibility
- Personal development in a team
- Flexible working time model